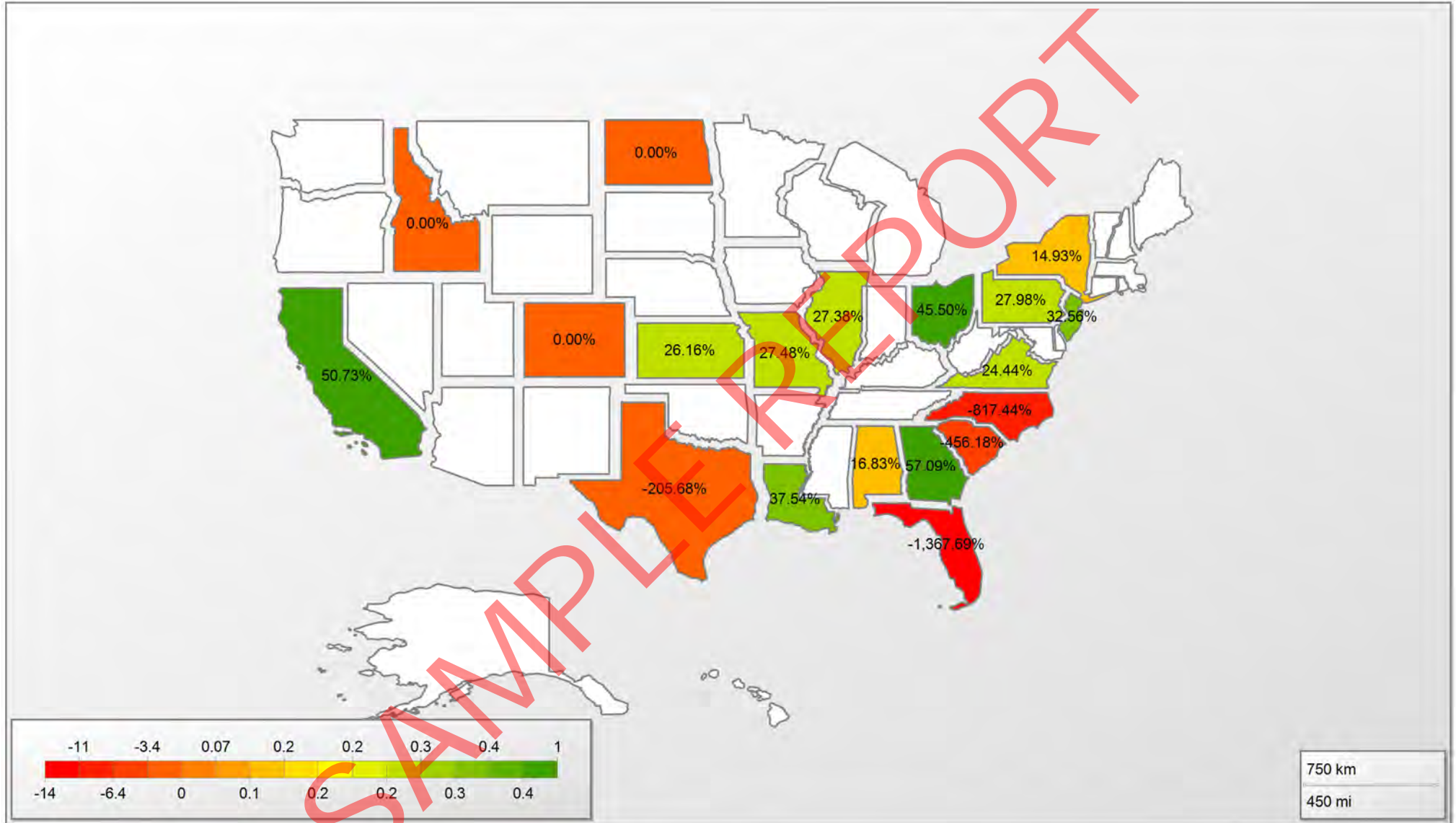


Margin by Origin State





Margin by Origin State

Order Origin State	Order Number	Empty Miles	Loaded Miles	Revenue	Pay	Average Margin
AL	Count: 8	864	7,896	\$4,166.65	\$6,828.07	17%
CA	Count: 3	2,066	11,345	\$18,409.80	\$4,401.24	51%
CO	Count: 7	1,393	6,616	\$3,064.91	\$1,107.00	0%
FL	Count: 16	12,111	5,413	\$9,189.30	\$130,159.70	-1368%
GA	Count: 181	13,158	37,644	\$62,878.93	\$38,856.82	57%
ID	Count: 1	1,720	2,170	\$0.00		0%
IL	Count: 13	0	12,359	\$22,553.12	\$16,086.58	27%
KS	Count: 3	0	1,952	\$3,469.68	\$2,562.01	26%
LA	Count: 22	4,676	40,254	\$68,942.94	\$41,285.63	38%
MN	Count: 2	0	2,063	\$2,095.65		
MO	Count: 34	0	16,517	\$30,641.46	\$21,598.92	27%
NC	Count: 190	83,445	30,443	\$66,860.06	\$83,473.80	-817%
ND	Count: 1	0	1,081	\$0.00		0%
NJ	Count: 10	0	5,225	\$9,278.21	\$6,066.31	33%
NY	Count: 3	909	839	\$1,491.33	\$1,221.99	15%
OH	Count: 288	29,992	84,663	\$151,770.25	\$81,473.40	46%
PA	Count: 362	111,855	97,034	\$248,580.75	\$177,842.75	28%
SC	Count: 16	284	3,391	\$5,215.81	\$3,817.58	-456%
TX	Count: 6	5,360	8,243	\$1,073.73	\$3,243.28	-206%
UT	Count: 1	0	1,628	\$3,591.95		
VA	Count: 4	0	136	\$241.76	\$182.67	24%